



## Buying a Car

We have some experience this field and would share a few tips with you

1. Where to look
  - a. News paper called Cape Adds ( comes out every Thursday )
  - b. Magazine or website Autotrader ( comes out every Thursday )
  - c. Website called thegumtree ( access 24hrs a day )
  
2. What should I buy ( parts are easily available, good fuel economy, and cost effect to run and service )
  - a. City Golf
  - b. VW Jetta
  - c. VW Golf 2 ( jumbo)
  - d. Toyota Corolla
  - e. Toyota Conquest
  
3. What to check for before you meet with potential seller
  - a. Price between R15000-R25000
  - b. 0-220000Km on the odometer
  - c. Year model is not important but it helps to calculate if the Km are genuine
  - d. Car must have Roadworthy certificate (TÜF)
  
4. Where to meet
  - a. Meet in an area that you know
  - b. Meet at a Petrol station or the parking lot of a shopping centre
  
5. What to inspect when you see the car
  - a. Look at overall condition of body ( do not expect to buy a new car so if it has few rust spots or scratches it might be something you will have to live with )
  - b. Look under the car for leaks ' oil, water petrol '
  - c. If you look under the car have a look at places where you can see welding spots where the car might have been repaired from a previous accident ( if major damage not good to buy )
  - d. Look inside the car and at the to see what condition the seats have and interior
  - e. Test windows and the fan
  - f. Ask the owner to start the car while you have a look at the exhaust for smoke

( smoke means engine could be damaged and using oil )

- g. Listen to the sound of the car if something sounds wrong
- h. Open the bonnet to see if there are any leaks or anything loose
- i. Pull out the dipstick (oil check ) to see if oil is missing ( sign if oil is missing or engine is damaged )
- j. Take car for a drive to see if everything is working properly
- k. Check that spare wheel is there and all other accessories
- l. Get the spare key from the owner

6. When you are happy

- a. Just check the papers which are usually a green form. Make sure all the figures correspond to the car ( see form attached )
- b. Make sure you have the roadworthy paper and it is not older then 6months
- c. Negotiate a price you can nearly always go down between 5-10%
- d. Get the owner to sign a receipt on a piece of paper with his ID no and contact details in case you need something from him.
- e. There is no need for the seller to have your details so please do not give them away unless you want to go on date with him/her

7. Pay for the negotiated price and keep the paper

8. Get owner to sign a yellow form (Change of Ownership) which you can get from traffic department which will make the sale official.

9. Take the papers Registration, roadworthy and signed change of ownership to Traffic Department with Id book or passport to get the car registered into your name

10. This will cost you around R500 if you have all the papers including roadworthy Certificate.